

Annual Report 2010

1. Preface by the President

2010 was a great year. When starting my winter trip to Vietnam I was not alone. P. Jermann, an Association member joined and supported me during my entire stay in Nha Trang.

Construction of 10 houses was an important project during my winter trip. Following a spontaneous decision an additional house was built. All construction activities were timely completed, and after one month of hard work the families could move in. It goes without saying that this project was only possible thanks to many small and large donations to the Association. My sincere thanks to all who have contributed!

As in previous years, visits in the evening-schools, in a nursing home and in the SOS Children's Village were on the program. In several city districts we distributed more than 500 food packages to people in need. During the Vietnamese New Year we enjoyed the festivities and two free days.

When starting my summer trip I was again not alone! Three Association members were temporarily joining me in order to learn about my activities in Nha Trang. It was a great experience for me and my team! In the evenings we usually enjoyed a tasty meal in the Association's office. Five houses were constructed in summer. The families contributed a lot to make this project a success, and they expressed their happiness about the new homes.

48 bicycles were purchased in 2010 and handed over to 'our' children. Eight members of our sponsored families passed away. My birthday on 27 July was celebrated as usual with a big dinner. Among the many guests also 159 best in class children were welcomed and honoured. It was a great party!

Vietnam is still booming. Nha Trang's cityscape is constantly changing. Many new hotels are under construction or have recently been raised along the beach road. Nice parks were created. And private traffic is growing fast with more and more cars seen in the streets.

Two Association Member Meetings were held in Basel. I very much appreciate that many members regularly attend these meetings.

Unfortunately, stall sales were behind expectations. But the financial result is still satisfactory, in 2010 the Association received CHF 21'360.-- from this activity. Most sales were made with knitting works and other handicrafts created by volunteers in the Basel Region. Thank you very much for this great support! Also, stall selling is always a good opportunity to acquire new members for the Association.

Many thanks to all of you for your contributions and your support in 2010, for the donations, the free goods (such as stuffed animals, towels, clothes etc.) and also for the volunteer work of many of our members!

Looking ahead I hope for your help and your donations also in 2011. This will allow supporting an increasing number of people in need. New Association members are highly welcome!

Susanne Schüpfer



2. Our President's Journey's

Our president made the usual two six week trips to Vietnam in 2010.

The winter journey was from the 10th of January to the 21th of February 2010 and the summer journey from the 4th of July to the 15th August 2010.

As last year, the association will cover the CHF 2'000 general costs and the airfares, but these journeys will still cost S. Schüpfer at least CHF 5'000. Until we hear otherwise, the airfare will be paid by a supporter.

NOTE: Photographs with commentaries can be seen at Susanne's home and at the Saturday stalls or at the association meetings. Also at our home-page www.susanshelpvietnam.ch



3. Children

Our main purpose is to provide school fees for children. Working together with our Vietnamese partners we were able to select **145** new children who fulfilled our requirements and now have patrons. This makes a total of **1673** (last year 1527) children who have ever received school fees from us. At present, **827** children receive school fees. Last year, 68 children finished their schooling, 1 family moved away and 2 School fee was cancelled. Many thanks to all our patrons!

School Fees and Support

Thanks to the improved exchange rate, the cost of our increased efforts for more children came to **CHF 126'701** this year compared to CHF 111'886 last year. The exchange was good.

3. Presents

Winter

Every child received a food parcel with snacks, milo and balloons.



Winter

"New" children also received a copy-book, a ball-pen, a kickball, a tooth-brush and a soft toy.



Summer

Every child received a copy-book, a ball-pen, a tooth-brush, a kickball, Milo, snacks and some balloons



Summer

"New" children also received a soft toy and 10 Kg rice



Every child received with snacks, milo and balloons.

A mosquito net, a woollen blanket, two towels, ten soups, three copy-books, a ball-pen, a kickball, Milo, snacks, balloons, a set of felt pens, three tooth-brushes and a tube of tooth-paste



4. Improved Housing

Broken-down huts were improved or, if possible, replaced by simple stone buildings. This work is an important part of our contribution in Nha Trang.

In winter this year (2010) we built **11** houses at a cost of **CHF 46'114.--** and in summer we built **5** houses costing **CHF 24'799.—** included interiors. (Total **CHF 70'913.—**)



Costs of this house (46 m2) included interior **CHF 3'683.—**

before

after



Costs of this house (50 m2) included interior **CHF 4'290.—**

For **household articles** for different other families we spent **CHF 3'479.--**.

When completely new buildings are unnecessary we can carry out **renovations**, or additions, like toilets. For this work we spent **CHF 13'197.--** in 2010.



Here a new toilet/shower for **CHF 255.--**



Before



After

In this house we made a big renovation for **CHF 1'390.--**

Improved housing costs a total of CHF 84'110.-- in 2010 (in 2009: 50'152).

5. Medical aid

The cost of medical aid, (medicines, doctors/dentists, hospitals, accidents etc.) totalled **CHF 11'387.--** in 2010 (2009: 6'290.--).



6. Burials / emergency

We spent **CHF 2'517.--** on burial assistance to 8 families in 2010 (2009: 3'127.--)



For other emergency assistance we spent **CHF 605.--**.

7. Mobility

The children can be helped getting around and to school if they have a bicycle. In 2010 we bought **49** new bikes at a total costs of **CHF 1'755.-**. (2009:1'538.—)



8. Visits to evening school and different other places

During our stay in **winter**, we visited **9** evening schools and gave food packets to **474** children. Each packet contained: five kilograms of rice, ten packs of Milo 3 in 1, 3 P. Noodles, 3 copy books, a ball-pen, a balloon, a kickball, a toothbrush and a packet of snacks. (Costs CHF 1'878.--)



During our **winter** stay, we visited the **Vinh Truong** quarter where we distributed food packets and money for new-year to **164** needy people. (Costs CHF 3'042.—)



In **winter**, we visited the **Phuoc Dong** quarter to distribute food packets and money for new-year to **150** needy people. (Costs CHF 2'783.—)



Also in **winter**, we brought food packets and money for new-year to **110** people work at the **Rubbish Dump**. (Costs CHF 2'043.--)



At our **Central Office**, **176** families received money for **new-year** and food packets, some of them were families already receiving school fees. (costs CHF 3'264.—)



In **winter**, we visited **2** **Islands** we brought food packets and money for new-year to **120** people (Costs CHF 1'905.--)



In **summer**, we visited **9 Evening Schools** and **416** children received packets as follows: 5 Kg rice, 3 copy-books, a ballpoint pen, 5 Pack. Milo, a kickball, a balloon, 3 Pack. Noodles, a Pack. Snacks, a small soft toy and 1 tooth-brush.
(costs CHF1'532.—)



At the end of every month, our supported families receive rice. In the **first six months**, **93** families received a total of **2'280 Kg of Rice**. **(costs CHF 9'033.--)**



In the **last six months** of 2010, **109** families received a total of **2'670 Kg of rice** **(costs CHF 10'205.--)**



During both **winter and summer** stays, we visited the **Old People's Home** where we donated 200 Kg rice and 1 Million Dong each time. We also gave some small pocket money to the guests (140/137) who like to be given cigarettes too. (**costs CHF 714.-**)



Also in **summer**, we brought food packets to **104** people work at the **Rubbish Dump**. (Costs CHF 867.--)



9. Association life

Committee and personnel

As usual, we had four committee meetings in 2010. We met on the 18nd March, and the 22th June, the 31th August and the 27th of December.

The members of the committee were :
Susanne Schüpfer, President
Alexandre Louis, Vice President
Egon Imm
René Ladner, Minutes and Annual Report

Association Meetings

There were two meetings in Basel at the Quartiergemeindehaus Kleinhüningen, and a third in Bellinzona, Tessin on the 14th of November.

The meeting on the 27st of march 2010 was attended by 75 members and the takings amounted to **CHF 2'151.--**



The meeting on the 6th of November 2010 was very successful with 85 members in attendance and takings of **CHF 3'372.--**.



Many thanks for the tombola prizes and the free use of the hall.

Events in Vietnam

During the two days **new year** celebrations (Tet 13/13th february 2010)

I personally invited around 40 people to drinks and a good meal.



On the second day „the new year“ we toasted with beer and song.



On my birthday the 27th of July, I invited 550 people to my party, which I paid for myself of course

Going to the Restaurant



Presents to top of the class (159)



Presents to top of the class for 5 years (5) 46 children rewarded for completing nine years school



The association paid the gifts for the children

10. Finances

Total income in 2010

Our total turnover in 2010 was **CHF 261'353.-**, compared to CHF 201'003 in 2009. This is an improvement of **CHF 60'350.--**.

Thanks to our President, our projected work was carried out on a solid financial footing as follows.

Winter Budget	CHF	110'000	Expenditure	110'813
Summer Budget	CHF	160'000	Expenditure	150'585
Total Budget 2010	CHF	270'000	Expenditure	261'353

Income came in as follows:

1. From patrons, for school fees	121'479.78
2. Association Meetings (netto)	4'593.00
3. Christmas collection 2010	33'240.04
4. Susanne's stall sales	21'360.00
5. Donations for projects	23'453.50
6. Other donations	49'779.41
Total income in 2010 was	CHF 253'905.73

Administrative Expenses

Naturally, an association with a turnover of more than 200'000 francs per year will have some administrative expenses. Due to voluntary work, especially from our president who devotes all her spare time, these costs are minimal.

a) **"Administration" in Vietnam:** salaries **CHF 3'948.--**, purchase of goods for our bazaar / stall for **CHF 3'387.--** as well as **CHF 745.--** for film and photographs and **CHF 4'000.--** for general costs!. In future there will be no rent charges for our office. All this came to a total of **CHF 12'080.--** or **4.6%** of expenditure.

b) **"Administration" in Switzerland:** In future, air fares will be paid by a doner. For post and taxes **CHF 1'966.50**, for Insurance **CHF 178.50**, for office equipment and material come to **CHF 767.90**, came to **CHF 2'912.90** or **1.1%** of total for 2010.

Total cost of travel, goods and administration in 2010 amounted to

CHF 14'992.90 or 5.7% of turnover.

Other expenses in Vietnam were as follows:

Total expenses in 2010	261'353	100%
Schooling including rice etc	126'701	48,4%
House construction and repairs	87'589	33,5%
Medical aid	11'387	4,3%
Bicycles and motorbikes	2'319	0,8%
Other costs (salaries, funerals, training, food packets etc.)	33'357	12,2%

11. Stall Sales

Stall income in 2010 was CHF 21'360.--. Susanne sold her own handwork for CHF 603.--, and that from others for CHF 10'881.--, flea-market brought CHF 90.--, articles from Balloid CHF 9.--, Cakes 53.- and Donations at the stall came to CHF 3'558.-- and goods from Vietnam to CHF 6'166.--. In 2010 Susanne bought goods for CHF 3'387.--. Thanks to all who knitted the beautiful articles

Also many thanks to all the women, known and unknown, for their gifts of wool and cotton raw materials.



Please order something per e-mail or telephone

12. Many Thanks

To all the selfless donors and institutions, thanks to whom, our projects were possible.
Especially to:

- Nestlé Ltd. Vietnam for 10'000 portions of milk powder
- Edel-White Zahnpflege, HCM for 1'500 toothbrushes + 144 toothpaste
- Pelikan Faber-Castell (Schweiz) AG for packets of felt tipped pens
- Alteco Informatik for toner cassettes for our printer/copier
- Singapore Airlines for free of charge excess baggage
- Kim Loan in Nha Trang for rice at discount prices

We hope to be able to count on the support of all our patrons and well wishers in future and would welcome new ones. Also, monetary donations are urgently needed for our many projects

Annual report by Rene Ladner (translated by John Corrigan)

13. Membership

In 2010 we were able to welcome **58 new patrons and supporters** but unfortunately four of our long term members died during the year. We hold them dear in our memory. Also **46 members** left for various reasons so that on the 31th of December 2010 we had a

Membership on 31.12.2009	789
New patrons	45
New supporters	13
Deceased	1
Resigned patrons	33
Resigned supporters	12
Membership on 31.12.2010	801

14. Balance sheet

	<u>31.12.2010</u> CHF	<u>previous year</u> CHF
ASSETS		
<u>Liquid Capital</u>		
Liquid Capital	216'141.60	220'647.75
Cash	10'252.10	911.05
Post cheque account 40-169723-8	205'889.50	219'736.70
Other Money	638.45	638.45
Debit withdrawal tax	638.45	638.45
	216'780.05	221'286.20
<u>Property</u>		
Property	0.00	130.00
Office equipment	0.00	130.00
	0.00	130.00
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Total Assets	216'780.05	221'416.20
	=====	=====
LIABILITIES		
<u>Liabilities</u>		
Prepaid school fees	12'057.62	6'392.00
Prepaid school fees	12'057.62	6'392.00
	12'057.62	6'392.00
<u>Association capital</u>		
Capital on the 1st of January	215'024.20	186'250.94
Net gain	-10'301.77	28'773.26
	204'722.43	215'024.20
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Total Liabilities	216'780.05	221'416.20
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15. INCOME STATEMENT

	<u>2010</u> CHF	<u>previous year</u> CHF
INCOME		
Income	231'510.73	206'243.46
<i>School fees</i>	<i>121'479.78</i>	<i>115'228.74</i>
<i>Special projects</i>	<i>23'453.50</i>	<i>10'180.00</i>
<i>Donations/sales/handwork etc.</i>	<i>3'558.00</i>	<i>2'508.50</i>
<i>General donations</i>	<i>49'779.41</i>	<i>44'531.22</i>
<i>Donations for Christmas</i>	<i>33'240.04</i>	<i>33'795.00</i>
Profit on meetings	4'593.00	4'829.00
Sales of handwork/goods from Vietnam	17'802.00	21'681.50
Liquidation of reserved donations	0.00	5'398.55
Income from interest on deposits	188.40	186.50
	254'094.13	238'339.01
EXPENSES		
Help for Vietnam	249'273.00	189'231.00
<i>School fees and assistance</i>	<i>126'701.00</i>	<i>111'895.00</i>
<i>House construction and repairs</i>	<i>87'589.00</i>	<i>50'152.00</i>
<i>Other support in Vietnam</i>	<i>34'983.00</i>	<i>27'184.00</i>
Expenses in Vietnam	12'080.00	11'772.00
<i>Salaries and expenses</i>	<i>3'948.00</i>	<i>4'327.00</i>
<i>Travel and photography</i>	<i>4'745.00</i>	<i>4'773.00</i>
<i>Goods purchased</i>	<i>3'387.00</i>	<i>2'672.00</i>
Expenses in Switzerland	2'912.90	3'084.20
<i>Costs for travel</i>	<i>0.00</i>	<i>0.00</i>
<i>Administration expenses</i>	<i>2'912.90</i>	<i>3'084.20</i>
<i>Publicity</i>	<i>0.00</i>	<i>0.00</i>
Write-offs	130.00	80.00
Costs of building and office interior	0.00	5'398.55
	264'395.90	209'565.75
Annual gain	-10'301.77 =====	28'773.26 =====

16. Expenses travelling to Vietnam from 10.01.10 to 21.02.2010

Expenses paid by S.Schüpfer CHF 5'000.00

General description of development aid and help

1a Extra money for children USD/EURO	CHF	3'914.00
1b Extra money happy new year	CHF	1'132.00
1c Money for university,highschool ecc	CHF	1'998.00
1d Rice for families	CHF	9'033.00
1e Food	<u>CHF</u>	<u>13'709.00</u>
2 Medical aid	CHF	4'771.00
3 Household articles for some families	CHF	1'551.00
4 House construction (50 m2) Fam 1093	CHF	3'509.00
- Interior equipment	CHF	325.00
House construction (85 m2) Fam 1284	CHF	3'792.00
- interior equipment	CHF	282.00
House construction (60 m2) Fam 1286/1364	CHF	4'358.00
- Interior equipment	CHF	979.00
House construction (40 m2) Fam 1303	CHF	3'339.00
- Interior equipment	CHF	288.00
House construction (52 m2) Fam 1357	CHF	4'075.00
- Interior equipment	CHF	287.00
House construction (50 m2) Fam 1363	CHF	2'943.00
- Interior equipment	CHF	271.00
House construction (46 m2) Fam 1370	CHF	3'396.00
- interior equipment	CHF	287.00
House construction (65 m2) Fam 1372	CHF	3'849.00
- Interior equipment	CHF	320.00
House construction (80 m2) Fam 1408	CHF	3'396.00
- Interior equipment	CHF	287.00
House construction (50 m2) Fam 1424/1447	CHF	3'962.00
- Interior equipment	CHF	328.00
House construction (65 m2) Fam 1184	CHF	5'151.00
- Interior equipment	CHF	690.00
5 House repairs for some families	CHF	5'586.00
6 Bicycles	CHF	564.00
7 Burial assistance	CHF	793.00
8 Various aid	CHF	28.00
9 Various aid to 3 rd parties	CHF	15'368.00
10 Photography	CHF	242.00
11 Purchase of goods for the stand sales	CHF	2'025.00
12 Wages for the Team in Nha Trang	CHF	1'975.00
13 General costs	CHF	2'000.00

Total Expenses CHF 110'813.00
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Articles from advertisement:

- 5000 Milo 3in1 Nestle Ltd., HCM
- 200/739 balloons Helsana / MMM Allschwil
- 1500 toothbrush & 144 toothcream Ki Works Vietnam Ltd & Co, HCM
- 11 backpacks, 20 pens, 20 kyholder, 20 heads (Swisscom/Sourcag)

Private Donations partly redistributed:

245 soft toys, 64 towels, 240 diff. cloths, 136 pens, 8 draps

16. Expenses travelling to Vietnam from 4.7.10 to 15.8.2010
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Expenses paid by S.Schüpfer CHF 5'000.00

General description of development aid and help

1a School fees for the children	CHF 73'314.00
1b Other assistance USD/EURO	CHF 208.00
1c Fees for university, highschool etc	CHF 8'187.00
1d Rice for assisted families	CHF 10'205.00
1e Diverse	<u>CHF 4'991.00</u>
2 Medical aid	CHF 6'616.00
3 Household articles for some families	CHF 1'928.00
4 House repairs for some families	CHF 7'611.00
5 House construction (40+20m2) Fam 787	CHF 4'836.00
- interior equipment	CHF 255.00
House construction (28 m2x2) Fam 1270	CHF 4'169.00
- interior equipment	CHF 279.00
House construction (18 m2x2) Fam 1132	CHF 2'779.00
- interior equipment	CHF 276.00
House construction (45 m2x2) Fam Chuc	CHF 5'280.00
House construction (55+25m2) Fam 1481	CHF 6'670.00
- interior equipment	CHF 255.00
6 Bicycles	CHF 1'755.00
7 Burial assistance	CHF 1'724.00
8 Various aid to 3 rd parties	CHF 3'409.00
10 Photography	CHF 503.00
11 Purchase of goods for the stand sales	CHF 1'362.00
12 Wages for the Team in Nha Trang	CHF 1'973.00
13 General costs	CHF 2'000.00

Total Expenses CHF 150'585.00

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Articles from advertisement:

5000 Milo 3in1	Nestle Ltd., HCM
445 balloons	MMM Allschwil
200 soft toys	Helsana
60 P. Fibres pen (10 each)	Pelikan, Faber Castell, Schindellegi

Private Donations partly redistributed:

198 pieces of clothing, 397 soft toys, 46 towels, 3 Duvet, 2 blankets,
14 back-packs